

# THE SHOT PEENER

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And much, much  
more!

## U.S. Filter Surface Preparation Group Holds Sales Meeting and Trade Show

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*Don Sutton, Baseball Hall of Famer, and Tom Warren, President of U.S. Filter Surface Preparation Group*

U.S. Filter Surface Preparation Group recently held its 1998 North American Sales Meeting in conjunction with a Company/Supplier Trade Show at the Tradewinds Resort in St. Pete Beach, Florida. The meeting included all field sales, service and sales management personnel from the group of companies as well as 40 of the group's largest suppliers. According to Tom Warren, President of U.S. Filter Surface

Preparation Group, the event was a story about leadership and teamwork.

"This meeting was an opportunity for us to explore how we have brought a group of companies together to create an industry leader," said Warren. "When you think about the strengths and solutions this group can offer to our customers you realize what a truly amazing team we are putting together."

*Continued on page four*



# U.S. Filter Surface Preparation Group...

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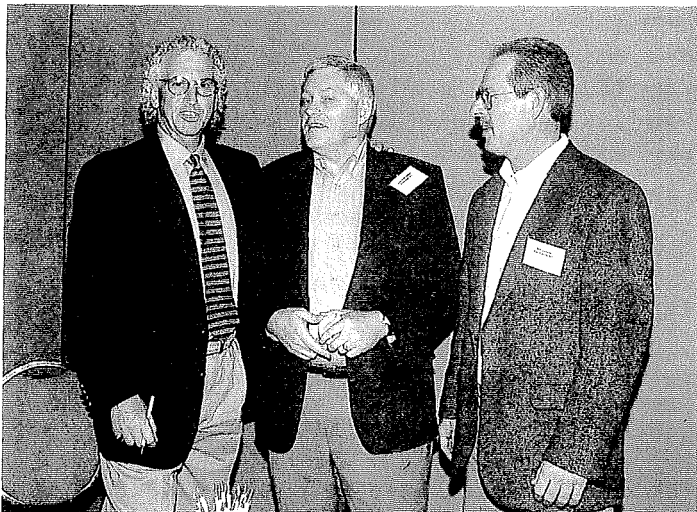
U.S. Filter Surface Preparation Group attending companies included: Wheelabrator BCP; Schmidt; Blastrac; Nelco; VL Rampe; Southwest Abrasives; Abrasive Products; Casalloy; Badger; Tilghmann; Berger; Sisson Lehmann; Spencer Halstead; Gutmann; Pangborn Europe; BCT; Vacu-Blast Intl.; EBE; Schlick and others.

The three-day meeting was an exhaustive series of business meetings and technical sessions. The meeting was capped off by a banquet with Hall of Fame pitcher Don Sutton signing autographed baseballs and speaking on the importance of teamwork and perseverance.

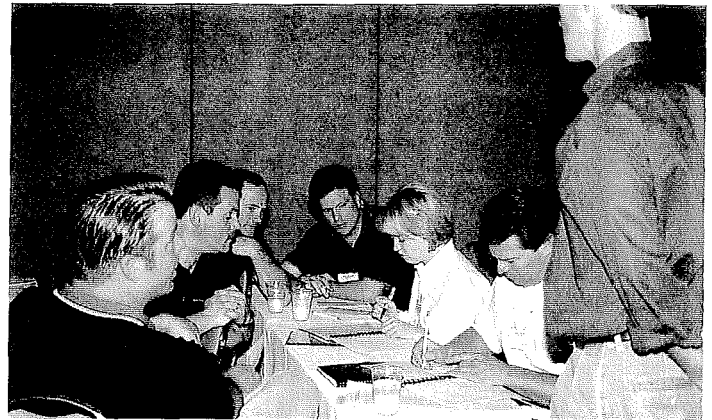
"This meeting provided us with an opportunity to spend time with some of our largest suppliers exploring new ways to cut cost and improve the products and services we offer our customers," said Donna Gordon, Vice President of Sales and Marketing. "This meeting was a perfect communication device for a group of people who rarely have a chance to hear and see what the rest of the group is doing."

Exhibitors included: Electronics Inc.; Baldor; Sweco; Washington Mills Ceramic Corp.; Exolon; Boride Products; Empire Equipment Company; Church & Dwight Company, Inc.; Freebairn & Co.; MPF Engineered Filter; Mirka Abrasives, Inc.; Cataphote, Inc.; T&G Controls; Sonicor Instruments Corp.; Dodge Manufacturing Division; IRP/Industrial Rubber; Wisconsin Porcelain; E.D. Bullard Company; Norton Materials; Beltservice Corp.; Wheelabrator APC; Strategic Materials, Inc.; Wastewater Engineers, Inc.; Eurodrive, Inc.; Magnus Equipment; K.C. Abrasive; Treibacher Schleifmittel; JBI, Inc.; U.S. Technology; La-Man Corp.; Potters Industries; Abrasive Finishing; Clemco Industries and Flex-O-Lite, Inc. ○

## Scenes from the Sales Meeting and Trade Show



Don Sutton, (left) Baseball Hall of Famer, talks with Jack Champaigne and Phil Kurzhaf of Electronics, Inc. during the 1998 U.S. Filter Surface Preparation Group's North American Sales Meeting. Jack and Phil attended the meeting as part of the Company/Supplier Exhibition.



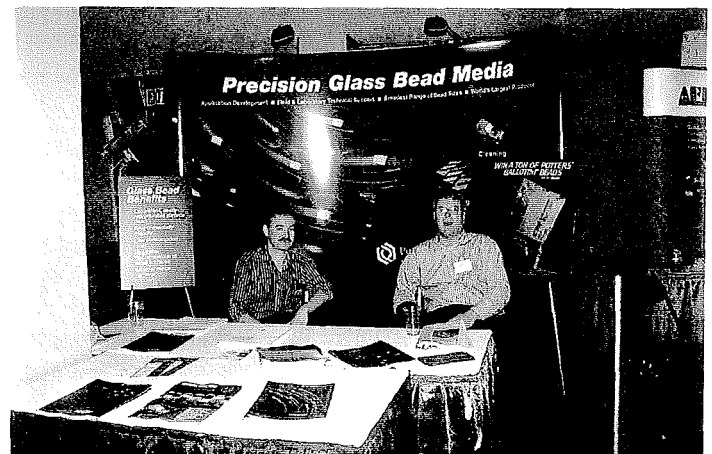
Technical session



U.S. Filter/Abrasive Materials



La-Man Corporation



Potters Industries